



Executive Search Group, LLC

Position: Chief Financial Officer

Company Overview:

Tender Corporation (“Tender” www.tendercorp.com) is a leading recreational outdoor Consumer Products Company known for its highly regarded products/brands, including AfterBite, Ben’s, Natrapel 8hour, EasyCare First Aid Kits, AfterSting, AfterBurn, and Easy Access Bandages.

This is an exciting time to join Tender. The CFO will be involved in all aspects of the business and will help transform the Company following its acquisition by Victor Capital Partners (www.victorcapitalpartners.com) in early 2019. Based in Littleton, NH, our Client enjoys highly attractive margins, diverse and well-established channels, blue chip customers, and numerous growth opportunities. The plan is to double revenue by selectively introducing/acquiring new innovative products/brands that can benefit Tender’s global distribution network. A highly competitive compensation package with meaningful equity upside is being offered to a top performer.

Key accountabilities include:

- Serve as a strategic partner to the CEO, Executive Management, and Board of Directors.
- Oversee all Financial and Technology activities, including Accounting, Financial Reporting, Treasury/Banking, Taxes, Insurance, and Information Technology.
- Help to develop the strategy to establish a CPG brand, leverage existing channels, further market expansion, and make strategic acquisitions.
- Create the infrastructure to support the strategic growth plan and key business decisions. This includes enhancing the Accounting foundation and forming an FP&A function.

The successful candidate will bring:

- Proven success as a CFO/key financial leader in a fast-paced, entrepreneurial environment.
- Prior oversight for Accounting and/or Financial Reporting.
- A background in enhancing systems and controls that support the Accounting/Financial Reporting function and/or experience with Information Technology.
- Excellent leadership, management, interpersonal, and communication skills.
- Experience working with Private Equity investors and/or sophisticated Boards would be beneficial.

Qualified candidates should email their resumes to Sue Pardus (spardus@klrsearchgroup.com) with KLR Executive Search Group.

About KLR Executive Search Group:

KLR is a leading executive search firm focused on delivering leadership solutions for our Clients. We seek and identify talented executives for our partners who understand the significance of hiring superior talent at the Board and “C” levels to build their organizations. We orchestrate a highly transparent research-based search process that emphasizes quality, detailed execution, and close collaboration. Our mission is to consistently recruit top performing executives to maximize our Clients’ enterprise value and return on their investment.

BOSTON ♦ NEWPORT ♦ PROVIDENCE ♦ WALTHAM